# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 March 2020

# 38. Segment reporting

The operating segments are determined based on the segment reports reviewed by the Executive Management Committee ("EMC") for strategic and operational decision-making purposes. The EMC comprises the Group Chief Executive Officer, Deputy Group Chief Executive Officer, Group Chief Financial Officer, Group Chief Corporate Officer, Group Chief Development Officer, Head of Operations System & Control and the heads of each business unit.

The EMC considers the business from both a geographic and business segment perspective. In the current financial year, the organisation of the Group's business units and segment reports received by the EMC was changed to reflect the Group's business activities and operations. The comparative segment information presented has been restated to conform to the presentation in the current financial year.

The following summary describes the operations from the business segment perspective:

# South East Asia and Group Retail

Developer/investor/manager of primarily commercial properties (and select industrial and business park properties) in Singapore and South East Asia

# Logistics Development

Developer/investor/manager of logistics properties in China, Malaysia and Vietnam

China and India
 Developer/investor/manager of properties in China and India

# Australia and North Asia

Developer/investor/manager of properties in Australia, Hong Kong SAR and Japan

# • Group Lodging

Developer/investor/manager of properties in the United Kingdom, the United States and Canada, including Oakwood

# Europe and USA

Developer/investor/manager of properties in Europe, the United Kingdom, the United States and Canada

# Singapore-listed REITs

Mapletree Logistics Trust, Mapletree Industrial Trust, Mapletree Commercial Trust and Mapletree North Asia Commercial Trust

# • Others

Investor of data centres in the United States and corporate departments

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 March 2020

# Segment reporting (continued)

The segment information provided to the EMC for the reportable segments is as follows:

	South East Asia and <u>Group Retail</u> \$'000	Logistics Development \$'000	China and India \$'000	Australia and North <u>Asia</u> \$'000	Group Lodging \$'000	Europe and USA \$'000	Singapore- listed <u>REITs</u> \$'000	Others \$'000	<u>Total</u> \$'000
2020 Revenue	382,115	110,773	157,533	227,731	674,647	646,116	1,735,669	95,427	4,030,011
Segmental results Earnings/(losses) before revaluation gains/(losses), interest and tax Net revaluation gain on investment properties and properties under development Share of profit in associated companies and joint ventures	252,727 1ent 255,403 12,155 520,285	49,144 170,983 24 <b>220,151</b>	151,723 122,639 55,679 <b>330,041</b>	139,857 32,778 67,510 <b>240,145</b>	22,417 56,326 17,532 <b>96,275</b>	401,186 101,414 91,991 <b>594,591</b>	1,437,204 414,278 - <b>1,851,482</b>	(212,107) 104,620 62,479 <b>(45,008)</b>	2,242,151 1,258,441 307,370 <b>3,807,962</b>
Finance costs – net Tax expense Profit for the financial year		1 1	1 1			<b>; 1</b>	(277,253) (108,578)	(411,814) (214,148) _	(689,067) (322,726) <b>2,796,169</b>
Segment assets	3,991,524	3,389,420	2,663,873	1,367,628	3,993,872	5,438,673	30,909,021	3,857,428	55,611,439
Segment liabilities	382,423	271,257	189,318	73,363	280,223	329,701	12,671,570	10,879,241	25,077,096
Other segment items Depreciation and amortisation	(18,240)	(215)	(481)	(534)	(25,404)	(2,755)	(1,665)	(9,783)	(59,077)
Singapore \$100	South East Asia (excluding <u>pore</u> <u>Singapore</u> ) (0\$'000	China (excluding Hong Kong <u>SAR</u> ) \$'000	Hong Kong <u>SAR</u> \$'000	<u>Japan</u> \$'000	Europe \$'000	The United <u>States</u> \$'000	<u>Australia</u> \$'000	Rest of <u>the World</u> \$'000	<u>Total</u> \$'000
2020 Geography information									
Revenue 1,355	1,358,746 213,848	327,451	317,894	257,184	402,053	962,399	110,949	79,487	4,030,011
Non-current assets 18,276,463	3,463 2,240,724	6,105,419	7,767,059	2,969,785	4,285,100	7,606,105	777,174	1,488,193	51,516,022
Total assets	1,119 2,805,760	6,959,606	7,806,807	3,869,142	4,717,434	7,845,283	499,665	1,606,623	55,611,439

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 March 2020

# 38. Segment reporting (continued)

	South East Asia and <u>Group Retail</u> \$'000	Logistics <u>Development</u> \$'000	China and India \$'000	Australia and North <u>Asia</u> \$'000	Group Lodging \$'000	Europe and USA \$'000	Singapore- listed <u>REITs</u> \$'000	Others \$'000	<u>Total</u> \$'000
2019 Revenue	412,789	91,770	123,914	189,904	882,618	484,628	1,683,013	79,512	3,948,148
Segmental results Earnings/(losses) before revaluation gains/(losses), interest and tax Net revaluation gain on investment properties and properties under development Share of profit in associated companies and joint ventures	249,447 225,848 10,224 485,519	53,462 37,241 130 90,833	98,384 16,156 127,490 242,030	139,141 323,359 32,752 495,252	42,342 38,189 28, <u>936</u> 109,467	300,551 273,251 - 573,802	1,333,371 1,093,831 2,427,202	(216,724) 52,770 - (163,954)	1,999,974 2,060,645 199,532 4,260,151
Finance costs - net Tax expense Profit for the financial year		1 1	1 1	1 1	1 1	1 1	(253,451) (124,857)	(354,338) (69,875)	(607,789) (194,732) 3,457,630
Segment assets	5,070,000	2,694,593	1,622,260	3,924,786	3,472,318	9,707,510	27,227,823	1,269,460	54,988,750
Segment liabilities	294,278	228,577	351,187	142,248	151,877	265,244	10,577,164	14,629,735	26,640,310
Other segment items Depreciation and amortisation	(15,889)	(98)	(63)	(270)	(9,444)	(566)	(1,116)	(6,231)	(33,677)
Singapore \$'000	South East Asia (excluding <u>Singapore)</u> \$'000	China (excluding Hong Kong <u>SAR</u> ) \$'000	Hong Kong <u>SAR</u> \$'000	<u>Japan</u> \$'000	Europe \$'000	The United <u>States</u> \$'000	<u>Australia</u> \$'000	Rest of <u>the World</u> \$'000	<u>Total</u> \$'000
2019 Geography information									
1,243,344	180,799	323,574	382,182	199,883	312,538	1,076,514	114,198	115,116	3,948,148
Non-current assets 17,405,253	1,893,192	4,458,598	7,444,649	2,544,137	3,958,330	8,992,607	1,522,672	972,278	49,191,716
Total assets 17,994,635	2,338,610	5,670,982	9,217,037	3,065,918	4,463,027	9,756,751	1,447,768	1,034,022	54,988,750

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# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 March 2020

# 38. Segment reporting (continued)

Sales between segments are carried out at market terms. The revenue from external parties reported to the EMC is measured in a manner consistent with that in the statement of profit or loss.

The EMC assesses the performance of the operating segment based on a measure of earnings before interest and tax plus share of operating profits in associated companies and joint ventures. The accounting policies of the reportable segments are the same as the Group's accounting policies as described in Note 2. Segment profit represents the profit earned by each segment without allocation of central administration costs. Excluding the Singapore-listed REITs, borrowings, finance income and finance expenses are not allocated to segments but grouped under "others" (which includes corporate departments) as such liabilities and expenses are centrally monitored at the corporate level.

# 39. Listing of significant entities in the Group

# (a) <u>Subsidiaries</u>

Name of companies	Principal activities	Country of incorporation/ Place of business	Effer interes by the 2020 %	st held
Held by the Company				
Mapletree Dextra Pte. Ltd.	Investment holding	Singapore	100	100
Mapletree Treasury Services Limited	Finance and treasury centre performing financial and treasury operations and activities for the holding and related companies within the Group	Singapore	100	100
The HarbourFront Pte Ltd	Property owner	Singapore	100	100
Held by subsidiaries				
Beijing Yinhe Yongtai Business Management Co., Ltd.	Property owner	China	100	100
Adamas Builders Private Limited 1,4	Property owner	India	100	43
Faery Estates Private Limited	Property owner	India	100	100
HarbourFront Centre Pte. Ltd.	Property owner	Singapore	100	100
HarbourFront Two Pte Ltd	Property owner	Singapore	100	100

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 March 2020

# 39. Listing of significant entities in the Group (continued)

(a) <u>Subsidiaries</u> (continued)

Name of companies	Principal activities	Country of incorporation/ Place <u>of business</u>	intere	ctive st held <u>Group</u> 2019 %
Held by subsidiaries (continued)				
Oakwood Worldwide (Asia) Pte. Ltd.	Management services	Singapore	100	100
Hardman Investments Unit Trust	Property owner	Jersey/ The United Kingdom	100	100
Green Park Reading No. 1 LLP	Property owner	The United Kingdom	100	100
Pine (UK) Holdings Ltd	Management services	The United Kingdom	100	100
Oakwood Worldwide (US) LP	Management services	The United States	100	100
Boulevard City LLC	Property owner	The United States	100	100
Chester Loft LLC	Property owner	The United States	100	100
South Sixth Office LLC	Property owner	The United States	100	100
Nova Asset (Dublin) Limited <sup>1</sup>	Property owner	Ireland	100	-
Saigon Boulevard Complex Company Limited	Property owner	Vietnam	100	100
Mapletree Redwood Data Centre Trust	Property owner	Singapore/ The United States	72	73
Mapletree Rosewood Data Centre Trust <sup>1</sup>	Property owner	Singapore/ The United States	65	-
Mapletree Logistic Trust <sup>2</sup> - Real Estate Investment Trust	Property owner	Singapore	30	32
Mapletree North Asia Commercial Trust <sup>2</sup> - Real Estate Investment Trust	Property owner	Singapore	36	33
Mapletree Commercial Trust <sup>2</sup> - Real Estate Investment Trust	Property owner	Singapore	32	34
Mapletree Industrial Trust <sup>2</sup> - Real Estate Investment Trust	Property owner	Singapore	29	32

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 March 2020

### Listing of significant entities in the Group (continued) **39**.

### Associated companies (b)

Name of companies	Principal activities	Country of incorporation/ Place of business	Effer interes by the 2020 %	st held
Held by subsidiaries				
Mapletree China Opportunity Fund II Feeder LP	Investment holding and property owner	Cayman Islands/ China	36	36
MGSA Private Trust	Investment holding and property owner	Singapore/ The United States/ The United Kingdom	34	33
MUSEL Private Trust <sup>3</sup>	Investment holding and property owner	Singapore/ The United States/ Europe	33	64
MASCOT Private Trust <sup>1</sup>	Investment holding and property owner	Singapore/ Australia	24	-
Guangzhou Xingjian Xingsui Real Estate Co., Ltd <sup>5</sup>	Property owner	China	65	65
Joint venture				
Held by subsidiary				
Blue Sling Ventures LLC <sup>1, 6</sup>	Investment holding and property owner	The United States	52	-

(c)

2

3

Incorporated/acquired during the financial year Control of the REITs without majority equity interest and voting power (Note 17) A stapled trust comprising Great Cities Logistics (US) Trust and Great Cities Logistics (EU) Trust Adamas Builders Private Limited was accounted for as an associated company in the prior financial year. 4

5 The Group has accounted for this investment as an associated company as key decisions on relevant activities are made by an independent board which the Group does not have majority or control.

6 The Group has accounted for this investment as a joint venture as the Group has joint control over the relevant activities with the joint venture partner.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 March 2020

# 40. Summarised financial information of subsidiaries with material non-controlling interests

The Group's subsidiaries with material non-controlling interests ("NCI") comprise the following:

	<u>Gr</u>	oup
	2020	2019
	\$'000	\$'000
MLT	3,200,738	2,907,198
MCT	3,917,881	3,038,573
MIT	2,520,050	2,078,372
MNACT	3,003,318	3,068,837
Others	47,405	902,971
	12,689,392	11,995,951

The REITs are regulated by the Monetary Authority of Singapore and supervised by the Singapore Exchange Securities Trading Limited for compliance with the Singapore Listing Rules. Under the regulatory framework, transactions with the REITs are either subjected to review by the trustee of the REITs or significant transactions must be approved by a majority of votes by the remaining unitholders in the REITs at a meeting of unitholders. Under the respective trust deeds, neither the Group nor any other unitholders have the right to transfer assets (or part therefore) of the REITs to other entities within or outside of the Group.

Set out below are the summarised financial information of the REITs. These are presented before intra-group eliminations.

# Summarised statements of financial position

	<u>MLT</u> \$'000	<u>MCT</u> \$'000	<u>MIT</u> \$'000	<u>MNACT</u> \$'000
31 March 2020				
Assets - Current assets	223,414	73,262	69,556	228,129
- Current assets - Non-current assets	8,827,959	8,933,811	5,118,327	8,358,545
- Non-current assets	0,027,909	0,300,011	5,110,527	0,000,040
Liabilities				
<ul> <li>Current liabilities</li> </ul>	(428,536)	(264,797)	(101,028)	(541,890)
- Non-current liabilities	(3,605,346)	(2,955,328)	(1,526,734)	(3,314,154)
Net assets	5,017,491	5,786,948	3,560,121	4,730,630
Net assets attributable to NCI	3,200,738	3,917,881	2,520,050	3,003,318
31 March 2019				
Assets	170,715	54,198	75,338	194,329
<ul> <li>Current assets</li> <li>Non-current assets</li> </ul>	7,907,621	7,046,567	4,531,726	7,626,037
- Non-Current assets	7,307,021	7,040,007	4,001,720	1,020,001
Liabilities				
- Current liabilities	(251,802)	(130,958)	(180,110)	(413,205)
- Non-current liabilities	(3,159,346)	(2,353,828)	(1,379,428)	(2,817,006)
Net assets	4,667,188	4,615,979	3,047,526	4,590,155
Net assets attributable to NCI	2,907,198	3,038,573	2,078,372	3,068,837

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 March 2020

# 40. Summarised financial information of subsidiaries with material non-controlling interests (continued)

Summarised statements of comprehensive income

	<u>MLT</u> \$'000	<u>MCT</u> \$'000	<u>MIT</u> \$'000	<u>MNACT</u> \$'000
2020 Revenue	490,777	482,825	405,858	354,478
Profit before income tax Income tax expense Profit after income tax Other comprehensive	446,478 (51,176) 395,302	543,097 (2) 543,095	367,199 (56) 367,143	161,718 (37,452) 124,266
(loss)/income Total comprehensive income	(12,304) <b>382,998</b>	(24,633) <b>518,462</b>	(31,466) <b>335,677</b>	84,914 <b>209,180</b>
Total comprehensive income allocated to NCI Dividends paid to NCI	<u>254,838</u> (204,071)	<u>342,459</u> (185,147)	234,310 (154,583)	<u>139,198</u> (182,114)
2019		<u> </u>		
Revenue	454,263	443,893	376,101	408,687
Profit before income tax Income tax expense	499,341 (42,811)	582,302	271,126	695,834 (61,422)
Profit after income tax Other comprehensive loss Total comprehensive income	456,530 (538) 455,992	582,302 (2,279) 580,023	271,126 (5,182) 265,944	634,412 (17,603) 616,809
Total comprehensive income		000,020	200,011	
allocated to NCI Dividends paid to NCI	302,670 (169,396)	382,221 (173,220)	181,464 (174,191)	410,564 (187,451)

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 March 2020

# 40. Summarised financial information of subsidiaries with material non-controlling interests (continued)

Summarised statement of cash flows

	<u>MLT</u> \$'000	<u>MCT</u> \$'000	<u>MIT</u> \$'000	<u>MNACT</u> \$'000
<b>2020</b> Cash generated from operations Income tax (paid)/refunded	397,951 (28,686)	370,216 -	286,556 330	286,076 (20,308)
Net cash generated from operating activities	369,265	370,216	286,886	265,768
Net cash used in investing activities	(515,808)	(904,239)	(429,425)	(476,250)
Net cash generated from financing activities	191,615	550,761	155,953	221,300
Net increase in cash and cash equivalents	45,072	16,738	13,414	10,818
Cash and cash equivalents at beginning of financial year Effects of currency translation on	103,314	49,119	40,010	175,168
cash and cash equivalents	2,641	_	12	2,222
Cash and cash equivalents at end of financial year	151,027	65,857	53,436	188,208
<b>2019</b> Cash generated from operations Income tax (paid)/refunded	366,688 (12,586)	337,042	244,703 245	337,351 (28,379)
Net cash generated from operating activities	354,102	337,042	244,948	308,972
Net cash used in investing activities	(1,168,569)	(21,471)	(369,652)	(736,530)
Net cash generated from/ (used in) financing activities	817,878	(311,544)	127,295	426,365
Net increase/(decrease) in cash and cash equivalents	3,411	4,027	2,591	(1,193)
Cash and cash equivalents at beginning of financial year Effects of currency translation on	101,217	45,092	37,419	177,981
cash and cash equivalents	(1,314)		-	(1,620)
Cash and cash equivalents at end of financial year	103,314	49,119	40,010	175,168

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 March 2020

# 41. Acquisition and disposal of subsidiaries

# (a) Acquisition of subsidiaries which does not constitute a business combination

The cash flows and net assets of subsidiaries acquired are provided below:

	<u>Gro</u>	up
	2020	2019
	\$'000	\$'000
Cash and each aquivalanta	31,527	110,204
Cash and cash equivalents Trade and other receivables	32,077	200,209
Other assets	5,046	591,249
Investment properties (Note 18)	691,110	2,880,150
Properties under development (Note 19)	-	3,291
Property, plant and equipment (Note 20)	29	-
Trade and other payables	(43,201)	(241,191)
Net deferred income tax liabilities (Note 27)	-	(15,759)
Borrowings	(76,677)	(1,520,056)
Net assets acquired/Total purchase consideration	639,911	2,008,097
Less:		
Cash of subsidiaries acquired	(31,527)	(110,204)
Deposits paid in prior financial year	(3,169)	(22,253)
Cash outflow on acquisition	605,215	1,875,640

# (b) Disposal of subsidiaries

	<u>Grou</u>	p
	2020	2019
	\$'000	\$'000
Cash and cash equivalents	341,510	8,977
Trade and other receivables	134,844	261
Other assets	23,971	-
Assets of disposal group held for sale	1,720,248	-
Investment properties (Note 18)	7,348,944	36,639
Property under development (Note 19)	4,409	, _
Property, plant and equipment (Note 20)	896	-
Trade and other payables	(206,756)	(4,316)
Liabilities directly associated with disposal group held for sale	(734,653)	-
Borrowings	(4,346,601)	(38,239)
Lease liabilities	(11,534)	-
Deferred income tax liabilities (Note 27)	(16,114)	-
Non-controlling interests	(1,078,521)	-
Net assets disposed	3,180,643	3,322
Equity interest retained in associated companies	(1,220,419)	-
Gain on disposal (Note 5)	15,938	21,425
Release of foreign currency translation reserve	1,170	44
<b>·</b> · ·	1,977,332	24,791
Less:		
Cash of subsidiaries disposed	(341,510)	(8,977)
Cash inflow on disposal	1,635,822	15,814
•		

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 March 2020

# 42. New accounting standards and interpretations

Below are the mandatory standards and interpretations to existing standards that have been published and are relevant for the Group's financial year beginning on or after 1 April 2020 and which the Group has not early adopted:

(a) <u>Amendments to SFRS(I) 3 Business Combination</u> (effective for annual periods beginning on or after 1 January 2020)

The amendments provide new guidance on the assessment of whether an acquisition meets the definition of a business under SFRS(I) 3. To be considered a business, an acquisition would have to include an output and a substantive process that together significantly contribute to the ability to create outputs. A framework is introduced to evaluate when an input and substantive process are present. To be a business without outputs, there will now need to be an organised workforce.

The definition of the term 'outputs' is narrowed to focus on goods and services provided to customers, generating investment income and other income, and it excludes returns in the form of lower costs and other economic benefits.

It is also no longer necessary to assess whether market participants are capable of replacing missing elements or integrating the acquired activities and assets.

Entities can apply a 'concentration test' that, if met, eliminates the need for further assessment. Under this optional test, where substantially all of the fair value of gross assets acquired is concentrated in a single asset (or a group of similar assets), the assets acquired would not represent a business.

These amendments are applied to business combinations and asset acquisitions with acquisition date on or after 1 January 2020. Early application is permitted.

The Group does not expect any significant impact arising from applying these amendments.

(b) <u>Amendments to SFRS(I) 9, SFRS(I) 1-39 and SFRS(I) 7 Interest Rate Benchmark</u> <u>Reform</u> (effective for annual periods beginning on or after 1 January 2020)

In December 2019, the ASC issued "Amendments to SFRS(I) 9, SFRS(I) 1-39 and SFRS(I) 7 Interest Rate Benchmark Reform" (effective 1 January 2020). The amendments provide exceptions that allow entities to continue hedge accounting for existing hedge relationships under the assumption that Inter Bank Offer Rate (IBOR) based hedged cash flows are not altered as a result of the IBOR Reform.

These amendments are issued due to global reform of interest rate benchmarks such as IBORs. IBORs are key reference rates for financial instruments such as derivatives, loans and bonds. Regulators in a number of jurisdictions, including Singapore, are in the midst of phasing out IBORs and replacing them with more suitable alternative reference rates. There is currently uncertainty around the timing and precise nature of these changes.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 March 2020

# 42. New accounting standards and interpretations (continued)

(b) <u>Amendments to SFRS(I) 9, SFRS(I) 1-39 and SFRS(I) 7 Interest Rate Benchmark</u> <u>Reform</u> (effective for annual periods beginning on or after 1 January 2020) (continued)

For the current financial year, the Group has determined that hedge relationships that include IBORs as a hedged risk continue to qualify for hedge accounting without early adoption of the amendments. The Group does not expect any significant impact from applying these amendments. The Group continues to monitor the developments of IBOR reform and will assess the impact as further information becomes available.

# 43. Significant events after the balance sheet date

Given the uncertainty over the length and severity of COVID-19 in the respective countries in which the Group operates in and ongoing developments in the respective countries' outbreak measures, the financial outlook for the Group may be affected.

Since the COVID-19 outbreak, the Group has and continues to assess and implement appropriate relief measures to support tenants in meeting the challenges posed by the outbreak.

Based on SFRS(I) 1-10 *Events after the Reporting Period*, management has assessed that these developments are non-adjusting events after the balance sheet date. The Group is closely monitoring the development of COVID-19 and its impact on the Group's operations. In view of the continuing development and uncertainty of the COVID-19 situation, the full financial impact of the COVID-19 outbreak on the Group cannot be reasonably determined at this juncture.

# 44. Authorisation of financial statements

These financial statements were authorised for issue in accordance with a resolution of the Board of Directors of Mapletree Investments Pte Ltd on 10 June 2020.

# ISSUERS

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**Mapletree Treasury Services** (US) Pte. Ltd. 10 Pasir Panjang Road, #13-01 Mapletree Business City Singapore 117438

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## PRINCIPAL PAYING AGENT, REGISTRAR AND TRANSFER AGENT

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# CMU LODGING AND PAYING AGENT

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# **CDP PAYING AGENT**

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# LEGAL ADVISERS

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To the Issuers and Guarantor as to Hong Kong law

**Paul Hastings** 

# To the Arrangers and Dealers as to English law

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